



## **Attain Reorganizes State and Local Government, Higher Education Division**

*Professional Services Company Expands Higher Education and Academic Medical Center (AMC) Services;  
John O'Neill Named Division President*

**VIENNA, VA – January 25, 2011** – Attain, LLC, a leading public sector and higher education professional services company, today announced that it has reorganized its state and local government, higher education (SLED) division to reflect new services and solutions within its higher education and academic medical center business segment. John O'Neill, formerly the company's chief administrative officer, has been named division president.

As part of the SLED division, Attain's higher education and academic medical center segment maintains significant business with colleges and universities across the country, providing financial and grants management services such as pre- and post-award services, facilities and administrative rate development and negotiation services, enterprise resource planning, and enterprise risk management services. Expanding this segment formalizes three distinct service areas: strategic services, operational services, and IT solutions, with each line expanded to address more of the complex issues facing the higher education market.

"Today, the higher education and academic medical center communities are seriously challenged with the demands of doing more with less— modernizing IT systems, meeting new compliance requirements, securing and administering grant funding, and delivering breakthrough research outcomes— all while managing tighter budgets and stringently overseeing program and capital spending," said John O'Neill, division president. "Attain's expanded services and solutions enable us to address a broader range of challenges, especially with the AMC community, and exemplify our commitment to serving education, research and health missions."

Attain's strategic services for higher education and academic medical centers now include research strategy, revenue and cost structure assessment, and cloud strategy among other strategic advisory services; and its IT solutions now include business analytics, ERP applications services, bioinformatics, and health IT services.

"As Attain enhances its support to the higher education and AMC market, I am pleased to have John O'Neill as the division president leading our higher education and academic medical center business segment," said Attain Chairman and CEO Greg Baroni. "With John's deep industry knowledge and longtime experience serving the higher education community, Attain's SLED division is aptly positioned for accelerated growth in the fast moving streams of market opportunity."

## **About Attain**

Based in Vienna, Va., Attain is a professional services company comprised of innovative problem solvers who deliver tangible results to address today's complex public sector and higher education challenges. With approximately 200 employees, Attain delivers strategic, operational support, healthcare solutions, and IT security and application services to more than 125 customers in the Federal, state and local government, higher education and nonprofit markets.